

#### WHO WE ARE?

Gurtam is an international telematics company providing GPS tracking and IoT solutions for a wide range of industries. With headquarters in Vilnius, Lithuania, the company has offices in Boston, Dubai, and Buenos Aires.



**300+** 

dedicated professionals



5

countries international/global team



150+

countries

#### **GLOBAL PRESENCE**



- **VILNIUS, LITHUANIA**Headquarters
- TBILISI, GEORGIA
  Office
- **DUBAI, THE UAE**Office
- BOSTON, THE USA
  Office
- BUENOS AIRES, ARGENTINA
  Office

#### MEET OUR TEAM GLOBALLY

Poland Colombia Spain Peru Mexico

Please note: we are no longer present in Minsk, Belarus and in Moscow, Russia

# GURTAM PRODUCTS



**Wialon** is an ultimate platform for GPS tracking and IoT. The platform is integrated with over 2,900 types of GPS devices and complies with the diverse needs of different industries.



**flespi** is an innovative backend platform by Gurtam connecting telematics hardware of any type to various BI and telematics systems.

# GURTAM PRODUCTS

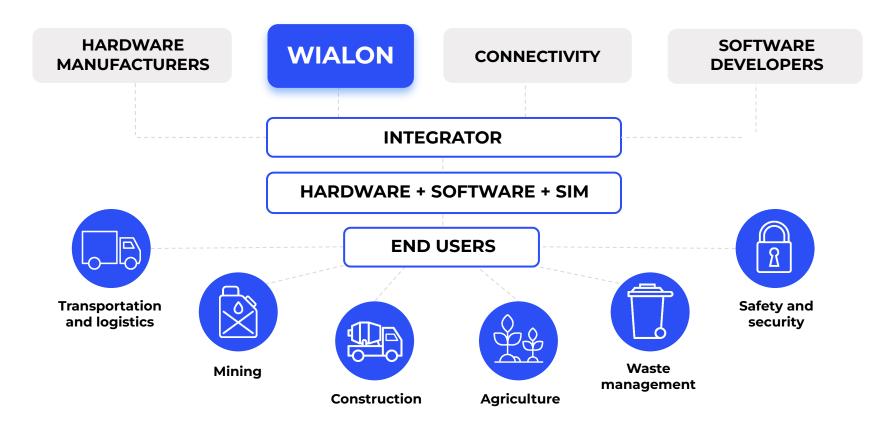


**GPS-Trace** is a telematics service with the option of free usage for processing data from diverse GPS trackers installed on personal vehicles, motorcycles, scooters, pets, etc.



**LeaseControl** is a GPS tracking solution designed for auto loans, vehicle leasing, and car financing industry. It provides the tools to track, locate, and switch-off vehicles for recovery.

#### WIALON COMMUNITY AND ECOSYSTEM



### WIALON COMMUNITY

Gurtam has created a unique <u>telematics community</u>. Its members are not just customers, but an integral part of the global Wialon family.

Our partners' growth and success is our priority.



#### WIALON COMMUNITY

To help our partners connect, grow their industry expertise and develop their business, Wialon organizes the following events:

- Partner conferences held for the members of the Wialon community throughout the year on different continents
- Wialon Top Partners ranking honoring service providers who connected the biggest number of units over the last year in their regions
- GPS Hardware Manufacturers Top 10, a ranking for hardware manufacturers who showed the fastest growth on Wialon in the past year

- <u>loT project of the year</u>, the first ever global competition of loT projects with focus on telematics
- <u>loT zones</u>, dedicated areas at the largest industry expos across the world for the Wialon community

#### **WIALON TODAY**



**20** 

**years** in the international market



3,600,000+

**vehicles** connected worldwide



types of **GPS devices** supported

#### **WIALON OPTIONS**





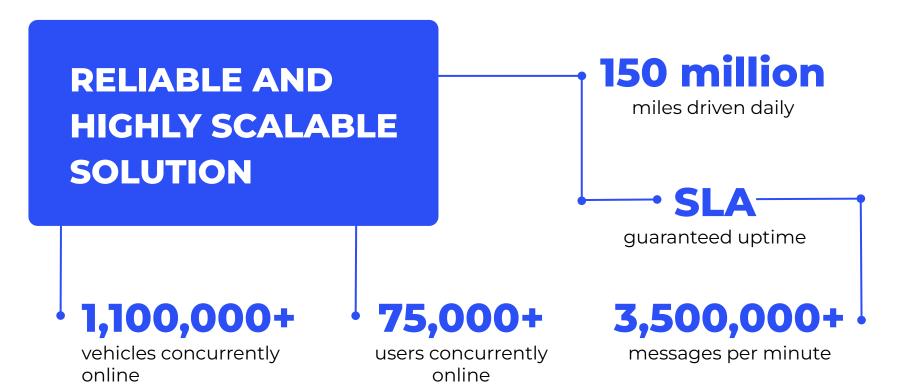
Cloud-based software for GPS tracking and IoT





Server-based GPS tracking system with modular structure

#### **WIALON HOSTING**



## WIALON BENEFITS

- In-built video module
- Wialon mobile app
- White labeling
- Cloud and server-based solutions
- 24/7 technical support
- Training and certification
- Open API/SDK



# WIALON KEY FEATURES

- Customizable interface
- Role-based access
- Advanced reporting
- 300+ parameters control
- Video telematics
- Flexible notification system
- CAN bus data reading



#### INDUSTRY-SPECIFIC FUNCTIONALITY



**Smart farming** 

The solution helps control field works, special equipment, and drivers.



Fleet maintenance control

Wialon is focused on maintenance schedule compliance and cost tracking.



**Local delivery management** 

The solution helps arrange transportation, optimize delivery routes and reduce costs.



#### **Public transport control**

The platform ensures data-driven route and schedule planning, performance control, and vehicle distribution.



**Tracking field workers** 

Wialon enables businesses to track mobile workforce, update tasks remotely, and control their fulfillment

# CUSTOMER SERVICE CENTER

- Partner Growth team: helps partners enhance their business and technical expertise
- **Technical Care team:** provides 24/7 technical support and speaks five languages English, Spanish, Portuguese, French, Russian
- Project Implementation team: assists partners with bringing their projects to fruition
- Quality Control and Training team: collects and analyzes partners' feedback on the work of the customer service center, trains Wialon employees



# WIALON TRAINING AND CERTIFICATION SYSTEM

- Web portal training.gurtam.com
- Group and individual training. Certification
- YouTube channel with training videos



# OUR END-USERS

Wialon partners work with hundreds of clients all over the world. They include both aspiring startups and Fortune 500 companies.

Papa John's, DHL, Shell, and **10,000+** other brands use Wialon to make their businesses smarter.





















# SDK DEVELOPMENTS AND API INTEGRATIONS

Explore dozens of Wialon-based solutions and integrations in **our marketplace**.



















#### **CONNECT WITH US**

Choose your best way to find any information you need for effective work with Wialon.



forum.gurtam.com

Wialon forum



expo.gurtam.com

Wialon IoT zones and conferences



gurtam.com

Company's website



**Partner chats** 

WhatsApp, Telegram bot



my.wialon.com

Partner's personal account



**Newsletters** 

Product updates, monthly digests, invitations

#### **CONTACTS**

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