

# FACTS ABOUT GURTAM





# Company

**Established:** 2002

**Employees:** 300

**Offices:** Vilnius (HQ), Boston, Dubai, Buenos Aires

**Gurtam** is a global developer of software solutions for GPS monitoring and IoT.

Our major products are **Wialon**, an ultimate platform for telematics and IoT, **flespi**, a backend telematics platform for developers, and **GPS-Trace**, a free solution for personal monitoring.

We deliver feature-rich and cost-effective solutions that help end-users optimize their businesses globally.

Being on the market for about 20 years, Gurtam has acquired enormous expertise in telematics and has been actively expanding around the globe. Today, we track 3.4+ million vehicles in 150+ countries.

## Products

Software solutions for GPS tracking and IoT



**WIALON**

A universal GPS tracking and IoT platform available in the cloud and server versions



**FLESPI**

An innovative backend platform connecting any telematics hardware to various business-intelligence and telematics systems



**GPS-TRACE**

A free service for personal tracking

## Management



**Aliaksei Shchurko**  
CEO, Chief Gurtam Architect



**Aliaksandr Kuushynau**  
Head of Wialon



**Denis Grebennikov**  
Head of Business Development Center



**Anastasiya Eroho**  
Head of Marketing

## ★ Wialon milestones

**3.3+ million** units connected  
**300+ thousand** projects implemented  
**2.8+ thousand** types of devices integrated  
**2.4+ thousand** partners worldwide  
**150+ countries** reached

## ★ flespi milestones

**470+ thousand** connected devices  
**900+ types** of devices integrated

## ★ GPS-Trace milestones

**177+ thousand** units connected  
**147+ thousand** users  
**70+ countries** reached



## Wialon: scope of application



**Cargo transportation**



**Safety and security**



**Agriculture**



**Passenger transportation**



**Logistics**



**Construction**



**Personal monitoring**



**Delivery services**



**Cold chain monitoring**



**Stationary objects monitoring**



**Public utilities**



**Animal tracking**





## Wialon community

Our telematics community brings together 2,400 IoT experts and market professionals from all over the world.

Experienced in various industries, they are ready to help solve any real-life business issues and share their knowledge to drive your business forward.

### **Our community consists of:**

- Wialon partners – telematics service providers
- GPS hardware manufacturers
- developers of Wialon-based solutions
- connectivity providers

## Partner conferences

Gurtam hosts regional partner conferences and other Wialon partner events.

These meetings unite partners from all over the world for a day of networking, exchange of experience, training, and inspiration.

Organizing these events globally, we support members of our community no matter where they live or operate.

## Gurtam meetups

- Online meetings
- Webinars
- Panel discussions
- Q&A sessions in English, Spanish, and Russian

### **In 2021, Gurtam:**

- organized 44 online events
- exhibited at 3 tech shows
- took part in 2 offline partner conferences

## Awards by Gurtam

### Wialon TOP 50 Global

A partner rating featuring the companies that connected the largest number of vehicles over the previous 12 months

### GPS Hardware Manufacturers TOP 10

A rating of hardware manufacturers whose devices were connected to Wialon most often over the previous 12 months

### IoT project of the year

A global contest of IoT projects with a focus on telematics



## Achievements

- ★ Customer choice by **Software Suggest**, 2022
- ★ Highest satisfaction product by **Software Suggest**, 2021
- ★ Member of **Forbes** Council, since 2021
- ★ Member of **M2M IoT Council Management Board**, since 2021
- ★ Winner of **IoT Innovator Award** in six nominations, 2021
- ★ Technical partner for **Dakar Rally**, 2021
- ★ A top implementer of telematics solutions by **ABI Research**, 2020
- ★ One of the largest providers of fleet management systems in Europe by **Berg Insight**, 2020
- ★ Among the world's top fleet management software developers by **Capterra**, 2019, 2016, 2015
- ★ A top international provider of fleet management systems in South Africa by **Berg Insight**, 2019
- ★ A vendor with the widest range of countries by **ABI Research**, 2019

